GIVE TO COLOMBIA, INC.

FINANCIAL STATEMENTS

DECEMBER 31, 2010 AND 2009

# CONTENTS

	PAGE
INDEPENDENT AUDITOR'S REPORT	1
FINANCIAL STATEMENTS	
Statements of Financial Position	2
Statements of Activities and Change in Net Assets	3
Consolidated Statement of Functional Expenses	4
Statement of Functional Expenses	5
Statements of Cash Flows	6
Notes to Financial Statements	7 - 11

#### INDEPENDENT AUDITOR'S REPORT

To the Board of Directors Give to Colombia, Inc. Miami, Florida

We have audited the accompanying statements of financial position of Give to Colombia, Inc. (the "Organization") as of December 31, 2010 and 2009 and the related statements of activities and cash flows for the years then ended. These financial statements are the responsibility of the Organization's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Give to Colombia, Inc. as of December 31, 2010 and 2009, and the changes in its net assets and its cash flows for the years then ended in conformity with accounting principles generally accepted in the United States of America.

Our audits were conducted for the purpose of forming an opinion on the basic financial statements taken as a whole. The statements of functional expenses on pages four and five are presented for purposes of additional analysis and are not a required part of the basic financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the financial statements as a whole.

indinik Yelen Mushet Stee LIC

March 31, 2011

# STATEMENTS OF FINANCIAL POSITION

# DECEMBER 31,

	(Consolidated) 2010	2009
ASSETS		
Cash and cash equivalents (including \$215,495 and \$255,984 of restricted cash related to		
fiscal agency funds in 2010 and 2009, respectively) Promises and grants receivable Prepaid expenses	\$ 870,913 11,739 269	\$ 737,122 146,654
Total assets	\$882,921	\$883,776
LIABILITIES AND NET ASSETS		
LIABILITIES		
Accounts payable and accrued expenses	\$ 42,987	\$ 234,466
Fiscal agency funds	<u>215,495</u>	255,984
Total liabilities	258,482	490,450
NET ASSETS		
Unrestricted	422,290	352,589
Temporarily restricted	202,149	40,737
Total net assets	624,439	393,326
Total liabilities and net assets	\$ 882,921	\$883,776

# STATEMENTS OF ACTIVITIES AND CHANGE IN NET ASSETS

# FOR THE YEARS ENDED DECEMBER 31,

(Consolidated)

		2010			2009	
		Temporarily			Temporarily	
	Unrestricted	Restricted	Total	Unrestricted	Restricted	Total
SUPPORT AND REVENUE						
Contributions	\$ 866,792	\$ 1,173,790	\$ 2,040,582	\$ 995,295	\$ 482,000	\$ 1,477,295
Interest income	475		<u>475</u>	517_		517
	867,267		2,041,057	995,812		1,477,812
Special events	678,000		678,000	488,807		488,807
Less: Direct costs	(304,533)		(304,533)	(154,556)		(154,556)
	373,467		373,467	334,251		334,251
Net assets released from						
temporary restrictions	1,012,378	(1,012,378)		478,205	(478,205)	<u> </u>
Total support and revenue	2,253,112	161,412	2,414,524	1,808,268	3,795	1,812,063
EXPENSES						
Program services	1,843,239		1,843,239	1,595,571		1,595,571
Fundraising	210,942		210,942	188,893		188,893
Management and general	129,230		129,230	113,070		113,070
Total expenses	2,183,411		2,183,411	1,897,534		1,897,534
CHANGE IN NET ASSETS	69,701	161,412	231,113	(89,266)	3,795	(85,471)
NET ASSETS - BEGINNING	352,589	40,737	393,326	441,855	36,942	478,797
NET ASSETS - ENDING	\$ 422,290	\$ 202,149	\$ 624,439	\$ 352,589	\$ 40,737	\$ 393,326

# CONSOLIDATED STATEMENT OF FUNCTIONAL EXPENSES YEAR ENDED DECEMBER 31, 2010

	Program Services	Fundraising	Management and General	Total
Accounting fees			\$ 17,103	\$ 17,103
Bank fees			469	469
Conference			26,627	26,627
Consulting fees	\$ 14,547	\$ 12,563	5,951	33,061
Dues and Subscriptions			1,943	1,943
Grants to others	1,748,520			1,748,520
Independent contractor fees	208	7,278	13,308	20,794
Insurance			840	840
Legal fees			966	966
Licenses and permits			3,972	3,972
Marketing	4,125	2,475	1,649	8,249
Merchant account fees	1,379	6,245	487	8,111
Rent			3,062	3,062
Office supplies			16,155	16,155
Postage and shipping	6,258	736	368	7,362
Printing and publications	15,545	4,441	202	20,188
Salaries and related expenses	51,311	151,601	30,321	233,233
Telephone and communications	1,346	1,346	298	2,990
Travel and entertainment		24,257	5,509	29,766
	\$ 1,843,239	\$ 210,942	\$ 129,230	\$ 2,183,411

# STATEMENT OF FUNCTIONAL EXPENSES

# YEAR ENDED DECEMBER 31, 2009

		rogram ervices	Fur	ndraising	nagement and Beneral		Total
Accounting fees					\$ 18,101	\$	18,101
Bank fees					108		108
Conference					1,917		1,917
Consulting fees	\$	31,026	\$	372	23,970		55,368
Depreciation					299		299
Grants to others	1	,522,806				1	,522,806
Independent contractor fees		26,410		76,295	14,550		117,255
Legal fees					407		407
Licenses and permits					2,093		2,093
Marketing				16,845	3,862		20,707
Merchant account fees				6,112	916		7,028
Office supplies					16,594		16,594
Postage and shipping				1,654	420		2,074
Printing and publications				4,176	712		4,888
Salaries and related expenses		15,329		43,836	18,825		77,990
Telephone and communications				393	3,377		3,770
Travel and entertainment				39,210	6,919		46,129
	\$ 1	,595,571	\$ 1	88,893	\$ 113,070	\$ 1	,897,534

# STATEMENTS OF CASH FLOWS

# FOR THE YEARS ENDED DECEMBER 31,

	(Co	nsolidated) 2010		2009
CASH FLOWS FROM OPERATING ACTIVITIES				
Change in net assets	\$	231,113	\$	(85,471)
Adjustments to reconcile change in net assets				
to net cash and cash equivalents provided by operating activities:				
Depreciation		-		299
Non-cash donations		(99,913)	1	(101,272)
Non-cash expenses		99,913		101,272
Change in operating assets and liabilities:				
(Increase) decrease in promises and grants receivable		134,915		(63,083)
Increase in prepaid expenses		(269)		-
Increase (decrease) in accounts payable and accrued expenses		(191,479)		148,582
Increase (decrease) in fiscal agency funds		(40,489 <u>)</u>	_	<u> 37,106</u>
NET CASH AND CASH EQUIVALENTS PROVIDED BY				
OPERATING ACTIVITIES		<u> 133,791</u>	_	<u> 37,433</u>
NET INCREASE IN CASH AND CASH EQUIVALENTS		133,791		37,433
CASH AND CASH EQUIVALENTS AT BEGINNING OF YEAR		737,122		699,689
CASH AND CASH EQUIVALENTS AT END OF YEAR	\$	870,913	\$	737,122

#### NOTES TO FINANCIAL STATEMENTS

# **DECEMBER 31, 2010 AND 2009**

#### NOTE 1. - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

#### Organization

During 2010, the Organization created a wholly owned non-profit private entity in Colombia to support and facilitate administrative procedures of the organization, as well as to monitor grantees. It is registered under the name Organization Give to Colombia (the "Affiliate"), and was legally established under Colombian laws. For the year ended December 31, 2010, the accompanying financial statements include the accounts of Give to Colombia, Inc. and its Affiliate. All intercompany balances and transactions, if any, have been eliminated in consolidation.

Give to Colombia, Inc., a 501(c)(3) nonprofit United States based corporation, and its Affiliate seek to promote the development of civil society in Colombia by encouraging strategic philanthropy and advising and providing project management, supervision and support to long-term sustainable social programs.

The Organization engages corporations, institutions, local and national government agencies and individuals in efforts to develop and mobilize support for cooperative responses to Colombia's social needs. Give to Colombia, Inc. and its Affiliate is an umbrella organization that advises potential international donors on channeling resources, talents and technologies to Colombia.

The Organization's innovative model is based on the creation, promotion and facilitation of alliances/coalitions among the Colombian private, public and social sectors. The Organization's capacity to build strong and effective coalitions makes it a catalyst for high impact investment that is transforming philanthropy in Colombia.

## Basis of Accounting

The financial statements of the Organization have been prepared using the accrual basis of accounting in accordance with accounting principles generally accepted in the United States of America.

# **Income Taxes**

The Internal Revenue Service has determined that the Organization is exempt from federal income tax under Section 501(c)(3) of the Internal Revenue Code. Accordingly, the accompanying financial statements reflect no provision for income taxes. The Organization's income tax fillings are subject to audit by federal tax authorities. The Organization's open audit years are 2007, 2008, 2009 and 2010. As of December 31, 2010, the Organization believes there are no uncertain tax positions that qualify for either recognition or disclosure in the financial statements.

#### NOTES TO FINANCIAL STATEMENTS

## **DECEMBER 31, 2010 AND 2009**

### NOTE 1. - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

#### Estimates

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of support, revenue and expenses during the reporting period. Actual results could differ from those estimates; however, management does not believe these differences would have a material effect on the financial statements.

## Allocation of Functional Expenses

The cost of providing the various programs and other activities has been summarized on a functional basis in the statements of activities. Accordingly, certain common expenses have been allocated among the programs and supporting services based upon management's estimate of factors such as time spent or space utilized.

#### Cash equivalents

Cash equivalents consist of highly liquid investments with an initial maturity of three months or less.

#### Financial Statement Presentation

Net assets and revenues and expenses are classified based on the existence or absence of donor-imposed restrictions and are reported as follows:

- Unrestricted net assets which are free of donor-imposed restrictions that are not included in permanently or temporarily restricted net assets.
- Temporarily Restricted net assets whose use by the Organization is limited by donor-imposed stipulations that either expire with the passage of time or can be fulfilled or otherwise removed by actions of the Organization pursuant to those stipulations.
- Permanently Restricted net assets whose use by the Organization is limited by donor-imposed stipulations that neither expire with the passage of time nor can be fulfilled or otherwise removed by actions of the Organization. The Organization had no permanently restricted net assets as of December 31, 2010 and 2009.

#### NOTES TO FINANCIAL STATEMENTS

#### **DECEMBER 31, 2010 AND 2009**

# NOTE 1. - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

# **Donated Facilities**

The Organization utilizes donated office space in Miami and Washington D.C. The value of the donated space is immaterial. Therefore, no related entry is recorded.

# Reclassifications

Certain accounts in the 2009 financial statements have been reclassified to conform to the 2010 presentation.

# Support and Revenue Recognition

Contributions are recognized when the donor makes a promise to give to the Organization that is, in substance, unconditional. Contributions that are restricted by the donor are reported as increases in temporarily or permanently restricted net assets depending on the nature of the restrictions. When a restriction expires, temporarily restricted net assets are reclassified to unrestricted net assets. Contributions of donated non-cash assets are recorded at their fair values in the year received.

The Organization uses the allowance method to determine uncollectible promises and grants receivable. As of December 31, 2010 and 2009 all promises and grants receivable were deemed fully collectible. Consequently, no allowance was deemed necessary.

## NOTE 2. - FAIR VALUES OF FINANCIAL INSTRUMENTS

The carrying amounts of cash, promises and grants receivable, prepaid expenses, accounts payable and accrued expenses and fiscal agency funds approximate fair values due to the short-term maturities of these instruments.

## NOTE 3. - FISCAL AGENCY FUNDS

During 2010 and 2009, the Organization co-sponsored the BeLive event with other United States based Internal Revenue Section 501(c)(3) organizations as well as Colombian nonprofit organizations. Each year these entities enter into an agreement to share the proceeds from the event. As of December 31, 2010 and 2009, the funds that have not yet been distributed to the other organizations are recorded as fiscal agency funds in the accompanying statements of financial position.

#### NOTES TO FINANCIAL STATEMENTS

# **DECEMBER 31, 2010 AND 2009**

#### NOTE 4. - GRANT ALLOCATIONS

During 2010 and 2009, the Organization awarded grants to the following charitable organizations in Colombia as well as United States based Internal Revenue Section 501(c)(3) organizations:

	(Consolidated) 2010	_	2009
One Laptop Per Child Association	\$ 505,000	\$	105,000
Corporacion Conexion Colombia	294,536		210,344
Fundacion Ecoprogreso	180,000		57,000
Fundacion Mi Sangre	141,000		150,000
Corp General Gustavo Matamoros D'Acosta	72,899		-
Fundacion Gabriel Piedrahita	49,088		20,900
Fundacion Juan Felipe Gomez Escobar	38,703		14,820
Hogar Bambi	23,339		-
Corparcion InterActuar	22,363		84,888
Hogar Integral	16,285		-
Others	405,307		879,854
	\$1,748,520	<u>\$</u>	1,522,806

# NOTE 5. - COMMITMENTS

The organization has made contractual commitments to nonprofit consultants which total approximately \$45,000 for the twelve month period ending December 31, 2011.

#### NOTE 6. - TEMPORARILY RESTRICTED NET ASSETS

At December 31, temporarily restricted net assets are comprised of the following:

	2010	2009
Citi Foundation IBM International Foundation Covidien Dell Foundation Levi Strauss Bank of America Charitable Foundation Motorolla Foundation	\$ 74,000 47,015 25,000 19,240 18,374 17,000 1,120 \$202,149	\$ - - - 40,737 - <u>-</u> \$ 40,737

## NOTES TO FINANCIAL STATEMENTS

# **DECEMBER 31, 2010 AND 2009**

#### NOTE 7. - ECONOMIC DEPENDENCE

The Organization provides its program services with funds received from various corporations. A reduction in the level of this funding, if this were to occur, may have a significant effect on the Organization's programs and activities. Revenues received from one donor represented 21% of the Organization's support and revenue for the year ended December 31, 2010.

# NOTE 8. - CONCENTRATION RISK

As of December 31, 2010 and 2009, the Organization's cash in bank balances exceeded Federally-insured limits by approximately \$206,000 and \$494,000, respectively.

# **NOTE 9. - SUBSEQUENT EVENTS**

The Organization has evaluated subsequent events through March 31, 2011, the date which the financial statements were available to be issued.

Mrs. Maria Camila Leiva Director Give to Colombia, Inc. 6705 Red Road, Suite 502 Coral Gables, Fla. 33143

#### Dear Mrs. Leiva:

We have audited the financial statements of Give to Colombia, Inc. (the "Organization") for the year ended December 31, 2010, and have issued our report thereon dated March 31, 2011. Professional standards require that we provide you with information about our responsibilities under generally accepted auditing standards as well as certain information related to the planned scope and timing of our audit. Professional standards also require that we communicate to you the following information related to our audit.

#### Significant Audit Findings

Qualitative Aspects of Accounting Practices

Management is responsible for the selection and use of appropriate accounting policies. The significant accounting policies used by Give to Colombia, Inc. are described in Note 1 to the financial statements. No new accounting policies were adopted and the application of existing policies was not changed during 2010. We noted no transactions entered into by the Organization during the year for which there is a lack of authoritative guidance or consensus. All significant transactions have been recognized in the financial statements in the proper period.

Accounting estimates are an integral part of the financial statements prepared by management and are based on management's knowledge and experience about past and current events and assumptions about future events. Certain accounting estimates are particularly sensitive because of their significance to the financial statements and because of the possibility that future events affecting them may differ significantly from those expected. The most sensitive estimates affecting the financial statements were:

Management's estimate of the value of the allocations of functional expenses is based on management's estimates and knowledge of the exact nature of the expenses. We evaluated the key factors and assumptions used to develop the value of the functional allocation of expenses in determining that it is reasonable in relation to the financial statements taken as a whole.

Management's estimate of the fair market value of in-kind donations is based on its cost. We evaluated the key factors and assumptions used to estimate the fair market value of in-kind donations at the statement of financial position date in determining that it is reasonable in relation to the financial statements taken as a whole.

Mrs. Maria Camila Leiva Director Give to Colombia, Inc. March 31, 2011 Page 2

Certain financial statement disclosures are particularly sensitive because of their significance to financial statement users. The most sensitive disclosure affecting the financial statements were:

The disclosure of support and revenue recognition in Note 1 which defines the criteria for revenue recognition in addition to applicable restrictions.

#### Difficulties Encountered in Performing the Audit

We encountered no significant difficulties in dealing with management in performing and completing our audit. Management was extremely cooperative and responded timely to our requests for documentation.

#### Corrected and Uncorrected Misstatements

Professional standards require us to accumulate all known and likely misstatements identified during the audit, other than those that are trivial, and communicate them to the appropriate level of management. Management has corrected all such misstatements.

#### Disagreements with Management

For purposes of this letter, professional standards define a disagreement with management as a financial accounting, reporting, or auditing matter, whether or not resolved to our satisfaction, that could be significant to the financial statements or the auditor's report. We are pleased to report that no such disagreements arose during the course of our audit.

#### Management Representations

We have requested certain representations from management that are included in the management representation letter dated March 31, 2011.

#### Management Consultations with Other Independent Accountants

In some cases, management may decide to consult with other accountants about auditing and accounting matters, similar to obtaining a "second opinion" on certain situations. If a consultation involves application of an accounting principle to the Organization's financial statements or a determination of the type of auditor's opinion that may be expressed on those statements, our professional standards require the consulting accountant to check with us to determine that the consultant has all the relevant facts. To our knowledge, there were no such consultations with other accountants.

#### Other Audit Findings or Issues

We generally discuss a variety of matters, including the application of accounting principles and auditing standards, with management each year prior to retention as the Organization's auditors. However, these discussions occurred in the normal course of our professional relationship and our responses were not a condition to our retention.

Mrs. Maria Camila Leiva Director Give to Colombia, Inc. March 31, 2011 Page 3

This information is intended solely for the use of The Board of Directors and management of Give to Colombia, Inc. and is not intended to be and should not be used by anyone other than these specified parties.

Very truly yours,

PINCHASIK YELEN MUSKAT STEIN, LLC

Brian F Misiunas, CPA

For the Firm